BROWNHILL
corporate

Xmo Strata Ltd
Attn Mr S. Martin
Branden Oast
Staplehurst Rd
Marden
Kent
TN12 9BT

12 January 2010

Dear Steve,

Re Combined liability insurance renewal

Further to our recent renewal negotiations, we are delighted to confirm that we have achieved a premium saving of 12.5% in respect of your combined liability insurance this year.

This saving, achieved despite an increase in your turnover, can only be attributed to the first class attitude that your organisation has displayed in respect of health and safety.

In particular, insurers were very impressed the data and support documentation that you are able to provide in the event of a claim, the increase in hazard awareness demonstrated by increased levels of near miss reporting and the actions taken as a result of these, including for example the banning of fixed blade knives. The incentive offered to your staff of the trip to New York for all round behavioural safety performance also clearly helped to demonstrate your total commitment to health and safety in the workplace.

We are sure that with your new accreditations your business will go from strength to strength and we look forward to being associated with Xmo Strata for many years to come.

Kind regards

Yours sincerely

Gary Tommy
Commercial Account Manager